

Farming Status

Please take a few minutes to update us on your farm and your experience with the Journeyperson program. Your responses help us to improve our programs and understand the impact of this program on your farming success.

Responses to this survey will be reported in aggregate form only.

Thank you for your help!

* 1. In which year of the Journeyperson program are you?

- First Year (started in fall of 2015)
- Second Year (started in fall of 2014)
- I completed the program (started in fall of 2012 or 2013)

Mentor Contacts

* 2. How many face-to-face meetings or visits have you had with your mentor during this past year?

- None
- 1-2
- 3-4
- 5-6
- 7+

* 3. The following people have made visits to my during the past year: (Check all that apply)

- My farmer mentor
- My financial advisor
- Neither of them have visited my farm

Comment:

* 4. I have made positive changes in my communication with family and employees since participating in the Journeyperson Course.

- Strongly agree
- Agree
- Neither agree nor disagree
- Disagree
- Strongly disagree

If you have made change as a result of the sessions, what are they?

Investments and Matched Savings

* 5. We discussed that all farm expenses can be categorized as: 1) inescapable 2) maintenance or 3) wealth generating. Have you already or do you plan to make any "wealth generating" investments this year?

Yes

No

Comment:

* 6. Have you been able to deposit money in your matched savings account on a monthly basis?

Yes

No

Comment

7. Did your wealth generating investment allow you to leverage additional capital either through a loan or a grant?

Yes

No

If you answered yes, what was the source of the loan or grant?

Farm Financial Planning

* 8. Did you use (Holistic Management) financial planning for 2016?

Yes

No

If no, why not?

* 9. Which of the following documents have you created as part of your financial plan? (Check all that apply)

Balance sheet

2016 budget

2016 cash flow

None of them

Impact of Planning

* 10. During 2016, my farm financial planning, records, and monitoring have helped me to make production decisions which have reduced my risk of financial loss.

- Strongly agree
- Agree
- Neither agree nor disagree
- Disagree
- Strongly disagree
- N/A (Don't have any financial documents)

Comment:

* 11. During 2016 my farm financial planning, records and monitoring have helped me make decisions which have improved my farm's profitability.

- Strongly agree
- Agree
- Neither agree nor disagree
- Disagree
- Strongly disagree
- N/A (No financial documents)

If yes, what are the most important decisions you have made to improve profitability?

* 12. Have you been in contact with your financial advisor during the past year?

- Yes
- No

13. Do you use crop insurance?

yes

no

Please name any Crop Insurance products you have used.

Financial Advisor

* 14. During the past year, my financial advisor has helped me to improve my farming operation.

- Strongly agree
- Agree
- Neither agree nor disagree
- Disagree
- Strongly disagree

Comment:

Changes in Farm Business

* 15. How has the scale of your farm business changed in the last year (2016 vs. 2015)?

- Increased in scale
- No change in scale
- Decreased in scale

Comment:

* 16. During the last year, how has the scale of your farm business compared to your goal?

- I exceeded my goal for the scale of my farm business
- I met my goal for the scale of my farm business
- I feel short of my goal for the scale of my farm business
- Don't know

* 17. Since enrolling in the Journeyperson program, what has been the trend in the net worth of your farming operation?

- Net worth has increased
- Net worth has stayed the same
- Net worth has decreased
- Don't know

Comment:

* 18. Since enrolling in the Journeyperson program, what has been the trend in the profitability of your farming operation?

- Profitability has increased
- Profitability has stayed the same
- Profitability has decreased
- Don't know

Comment:

* 19. What was your annual gross income (total revenue) from all of your farm enterprises in the last calendar year (2015)?

- | | |
|---|---|
| <input type="radio"/> \$0 - 4,999 | <input type="radio"/> \$50,000 - 74,999 |
| <input type="radio"/> \$5,000 - 9,999 | <input type="radio"/> \$75,000 - 99,999 |
| <input type="radio"/> \$10,000 - 19,999 | <input type="radio"/> \$100,000 - 149,999 |
| <input type="radio"/> \$20,000 - 29,999 | <input type="radio"/> \$150,000 - 199,999 |
| <input type="radio"/> \$30,000 - 39,999 | <input type="radio"/> \$200,000 - 249,000 |
| <input type="radio"/> \$40,000 - 49,999 | <input type="radio"/> \$250,000+ |

Quality of Life

* 20. Compared to when you enrolled in the Journeyperson program, how would you rate your quality of life?

- I'm more satisfied with my quality of life
- I feel about the same
- I'm less satisfied with my quality of life

Comment:

21. Any other comments?

* 22. Your name: