

Budget



Why Budget?



The better you understand
what you've done in the
past...

the better you can plan
for the future

Important terminologies in BUDGETING

Income – **Expenses** – **Savings**

=

Profit OR Loss

✓ Good Habits

- ✓ Separate farm and home budgets
- ✓ Pay your farm for vegetables you take home as if you are paying at market
- ✓ Write down expenses as soon as you make purchases
- ✓ Write down income as soon as you are paid
- ✓ Pay yourself for your time working
- ✓ **Keep receipts**
- ✓ **SAVE** for next year

Farm Income

What are some possible ways to earn income farming?

Taxes



Market



Wholesale



CSA



Home Food



Sales to Friends

Practice...

You sold five bunches of greens to a restaurant for \$10.



The date is May 22nd

Practice...

You bring home vegetables for your family. You would have paid \$32 in the store for them.



The date is May 18th

Farm Expenses

Car and Truck



Rent/Lease



Seeds & Plants



Supplies



Labor



Taxes



(Savings)





Transportation

Miles Driven
(for your farm)

X

\$0.56

=

Total
Mileage
Expense



Rent/Lease:

RECEIPT		No. 123456
DATE:	_____	
FROM:	_____	\$ _____
		_____ DOLLARS
<input type="checkbox"/> FOR RENT		
<input type="checkbox"/> FOR _____		
Item		<input type="checkbox"/> Cash
Item		<input type="checkbox"/> Check
Item		<input type="checkbox"/> Credit Card
Item		<input type="checkbox"/> Other
FROM: _____		TO: _____
BY: _____		DATE: _____

Practice...

You paid your land lease for the year. The total was \$350.00

RECEIPT No. 123456

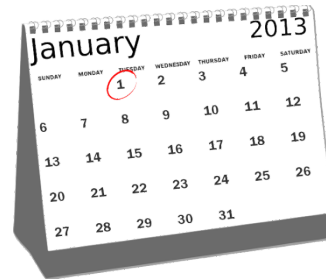
DATE: _____

FROM: _____ \$ _____

TO: _____ DOLLARS

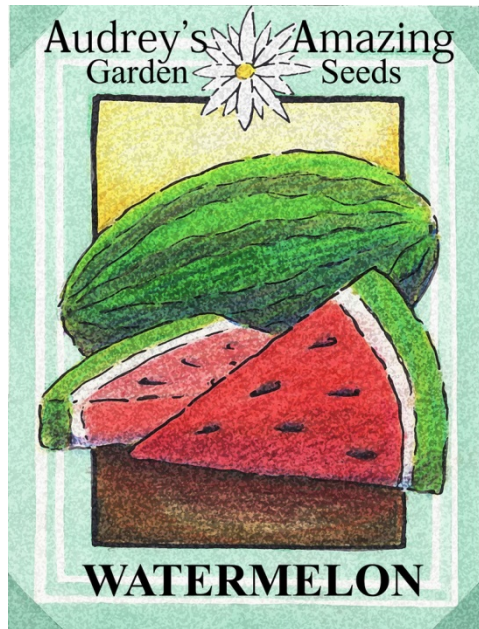
CASH CHECK

AMOUNT		DATE	
PAID		BY	
RECEIVED		FOR	



The date is February 2nd

Seeds & Seedlings



Seeds



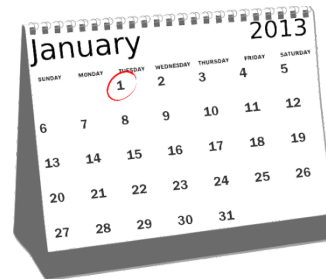
Seedlings

Practice...

You bought tomato and daikon seeds for your farm.
Your total was \$6.00.



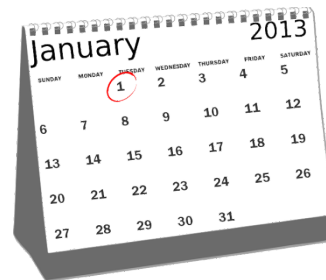
Seeds



The date is April 3rd

Practice...

You bought some seedling starts for your farm. Your total was \$55.50



The date is May 12th

Supplies



Compost



Fertilizer



Pesticides



Mulch



Stakes

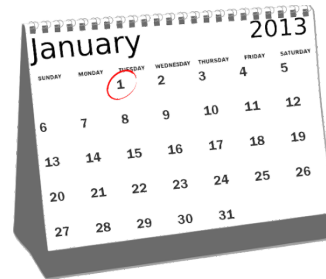


Row Cover

Other

Practice...

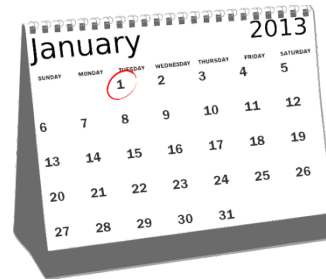
You bought row cover for your bok choy. The total was \$100.50



The date is April 16th

Practice...

You bought compost for \$120.25.



The date is April 22nd

Labor (not for taxes!)



What is your time worth?

How much (if anything) do you need to
pay yourself for working at the farm?



Labor (not for taxes!)

What is your
time worth to
you?

1 Hour =



?

1 Hour =



?

But also remember....

"The time you enjoy wasting
is NOT WASTED."



Practice...

You spent 5 hours on your farm the April 22nd.

You spent 3 hours on your farm April 27th.



Savings (not for taxes!)



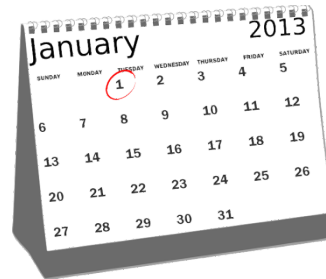
Savings for Home



Savings for Farm

Practice...

You know you will have farm expenses next spring, before you can sell anything. You decide to save \$90 out of your first check to help cover them.



The date is September 10th

GOAL



Questions?