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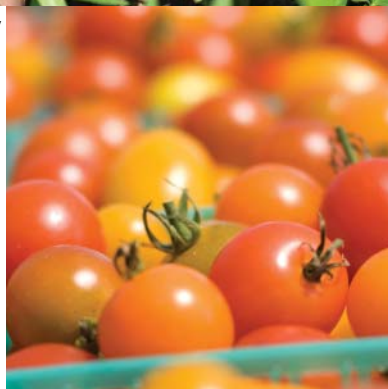
USDA's NASS End of Season Fruit and Vegetable Inquiry: Short Form

In this guide, you will learn about:

- * Purpose of the End of Season Survey
- * Contact information for USDA
- * Step-by-step instructions



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1 Who Created This Survey?

This survey is created by:

United States Department of Agriculture, National Agriculture Statistics Service. This group is also called NASS. NASS provides useful information for farmers and other people who work in agriculture.

NASS creates surveys which farmers fill out. The information from the surveys is collected, and used to make reports on prices, wages, finances, chemical use, and food supplies. This information is then put on the USDA website:

http://www.nass.usda.gov/About_NASS/index.asp

2 Why do I Fill Out This Survey?

Your participation in this survey is voluntary, but your information is useful to NASS when they make their reports. Your answers to the questions are added to answers from other farmers. Your name is not recorded and will not appear anywhere. This survey will not change your participation in other government programs.

- Answers are used by growers, processors, and marketers to make production and marketing decisions.
- Answers are used by government agencies to develop government programs for agriculture. Some of the government programs may benefit you.



3 How do I Fill Out This Survey?

Your participation is voluntary.

- An interviewer will call you to ask you for the answers to the questions on this survey.
- Collect your records that show:
 - Area of land that you used
 - Crops that you grew
 - Yield of your crops
 - Prices that you received when you sold your crops
- Follow the instructions in this guide to report on all of the land that you used, including the land that you rented

4 Contact Information for NASS

NASS
New England Field Office
53 Pleasant St.
Concord, NH 03301
Phone: 1-800-642-9571
Fax: 1-800-754-7607
E-mail: nass-nh@nass.usda.gov



5 Tree Fruit

First, you will learn how to fill in the Tree Fruit part of the form.

Did you grow any Tree Fruit during the this year's growing season? Some examples of Tree Fruit are:

- Peaches
- Apples
- Bananas
- Pears

If you did not grow fruit trees, skip to page 12 of this guide.

TREE FRUIT: ACREAGE AND PRODUCTION, 2006 CROP

CROP	TOTAL NUMBER OF BEARING AGE TREES 2006	TOTAL BEARING ACRES 2006	TOTAL BUSHELS HARVESTED 2006	QUANTITY OF MATURE FRUIT NOT HARVESTED 2006	AVERAGE NET WEIGHT PER BUSHEL 2006	TOTAL BUSHELS HARVESTED 2005
APPLES	trees	____.____ acres	bushels	bushels	lbs	bushels
PEARS	trees	____.____ acres	bushels	bushels	lbs	bushels
PEACHES	trees	____.____ acres	bushels	bushels	lbs	bushels

TOTAL NUMBER OF BEARING AGE TREES The number of your trees that produced fruit this year.

TOTAL BEARING ACRES The number of acres of each fruit tree that produced fruit this year. Please round the acres to the nearest 0.1 of an acre. Another way to write 0.1 is 1/10.

Example I have 1.25 acres (can also be written 1 1/4 acres) of apple trees. I have to round 1.25 to the nearest 0.1 acres. The nearest 0.1 acres is 1.30. That means that I have 1.30 acres of apple trees.

Another Example: I have 40.95 acres of peach trees. I have to round 40.95 to the nearest 0.1 acres. The nearest 0.1 acres is 41.00 acres. That means that I have 41.00 acres of peach trees.

TOTAL BUSHELS HARVESTED The total number of bushels of each type of fruit harvested this year. Please include drops and culls that were harvested.

Example: I harvested 1,000 bushels of apples

TREE FRUIT: ACREAGE AND PRODUCTION, 2006 CROP

CROP	TOTAL NUMBER OF BEARING AGE TREES 2006	TOTAL BEARING ACRES 2006	TOTAL BUSHELS HARVESTED 2006	QUANTITY OF MATURE FRUIT NOT HARVESTED 2006	AVERAGE NET WEIGHT PER BUSHEL 2006	TOTAL BUSHELS HARVESTED 2005
APPLES	trees	____.____acres	bushels	bushels	lbs	bushels
PEARS	trees	____.____acres	bushels	bushels	lbs	bushels
PEACHES	trees	____.____acres	bushels	bushels	lbs	bushels

QUANTITY OF MATURE FRUIT NOT HARVESTED The total number of bushels of each type of ripe fruit that was not harvested for any reason.

Reasons for not harvesting ripe fruit can include:

- Insect or weather damage
- Not enough time to harvest
- No market for your fruit
- Or any other reason that you did not harvest your ripe fruit

Please estimate the total amount of ripe fruit that you did not harvest.

Example Since I did not have time, I did not harvest about 200 bushes of ripe apples.

AVERAGE NET WEIGHT PER BUSHEL The average weight of one bushel of each type of fruit that you harvested.

Example The Average Net Weight per Bushel of my apples was 45 pounds per bushel.



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5 Tree Fruit (continued)

TREE TREE FRUIT: 2006 CROP SOLD AND TO BE SOLD

CROP	TOTAL EXPECTED FRESH MARKET SALES	EXPECTED SEASON AVERAGE PRICE FOR FRESH MARKET	TOTAL EXPECTED SALES FOR PROCESSING	EXPECTED SEASON AVERAGE PRICE FOR PROCESSING	BUSHEL FOR PERSONAL USE OR GIFTS	BUSHEL HARVESTED BUT NOT UTILIZED
APPLES	bushels	\$____./ bushels	bushels	\$____./ bushels	bushels	bushels
PEARS	bushels	\$____./ bushels	bushels	\$____./ bushels	bushels	bushels
PEACHES	bushels	\$____./ bushels	bushels	\$____./ bushels	bushels	bushels

PEACHES The total number of bushels of fresh peaches you sold this year. Do not include peaches that you sold to a processor.

EXPECTED SEASON AVERAGE PRICE FOR FRESH MARKET The average price per bushel that you sold your fresh apples, pears, and peaches for.

Example I sold my apples at the farmer's market during September for \$25 per bushel and during October for \$30 per bushel. The Average Price of my apples was \$27.50 per bushel ($\$25 + \$30 = \55; $\$55/2 = \27.50 per bushel).

PEACHES The total number of bushels of peaches that you sold to a processor. A processor is a company that makes a new product with your fruit and resells it.

Examples

- Dried fruit
- Frozen fruit
- Canned fruit
- Fruit pies
- Fruit chutney
- Fruit jelly

EXPECTED SEASON AVERAGE PRICE FOR PROCESSING The average price that you sold your apples, pears, and peaches to a processor for.

Example I sold my pears to a jelly company for \$10 per bushel and I sold my pears to a dried fruit company for \$12 per bushel. The Average Price for Processing of my pears was \$11. ($\$10 + \$12 = \22; $\$22/2 = \11 per bushel)



TREE FRUIT: 2006 CROP SOLD AND TO BE SOLD

CROP	TOTAL EXPECTED FRESH MARKET SALES	EXPECTED SEASON AVERAGE PRICE FOR FRESH MARKET	TOTAL EXPECTED SALES FOR PROCESSING	EXPECTED SEASON AVERAGE PRICE FOR PROCESSING	BUSHELLS FOR PERSONAL USE OR GIFTS	BUSHELLS HARVESTED BUT NOT UTILIZED
APPLES	bushels	\$___.___/ bushels	bushels	\$___.___/ bushels	bushels	bushels
PEARS	bushels	\$___.___/ bushels	bushels	\$___.___/ bushels	bushels	bushels
PEACHES	bushels	\$___.___/ bushels	bushels	\$___.___/ bushels	bushels	bushels

PEACHES The number of bushels of peaches that you kept for yourself or that you gave away.

Example I kept 10 bushels of peaches for me and my family and I gave 15 bushels to friends and neighbors. That means that I kept 25 Bushels for Personal Use or Gifts.

PEACHES The number of bushels of peaches that you harvested but did not use or sell. These are bushels of peaches that you threw away, composted, or dumped.

Example I harvested 2,000 bushels of peaches but I had to compost 50 of those bushels of peaches because they were too bruised or too under-ripe to sell or use myself.



6 Vegetables and Berries

Next, you will learn how to fill in the Vegetables and Berries section of the survey.

Go to Page 21 to fill in information if you need more space for other types of crops you grow.

VEGETABLES AND BERRIES: ACREAGE AND PRODUCTION, 2006 CROP

CROP	SWEET CORN	TOMATOES	PUMPKINS	STRAWBERRIES	OTHER	OTHER	OTHER	OTHER
PLANTED/ TOTAL AREA (acres, sq. ft., row ft., plants)								
AREA HARVESTED (acres, sq. ft., row ft., plants)								
TOTAL PRODUCTION OR YIELD PER ACRE (Include units, see instructions)								
WEIGHT OF PRODUCTION UNITS (in pounds)	lbs	lbs	lbs	lbs	lbs	lbs	lbs	lbs
PERCENT SOLD RETAIL	%	%	%	%	%	%	%	%
RETAIL SALES PRICE	\$	\$	\$	\$	\$	\$	\$	\$
WEIGHT OF RETAIL SALES UNITS (in pounds)	lbs	lbs	lbs	lbs	lbs	lbs	lbs	lbs
PERCENT SOLD WHOLESALE	%	%	%	%	%	%	%	%
WHOLESALE SALES PRICE	\$	\$	\$	\$	\$	\$	\$	\$
WEIGHT OF WHOLESALE SALES UNITS (in pounds)	lbs	lbs	lbs	lbs	lbs	lbs	lbs	lbs
PERCENT OTHER USE (home use, processing, etc.)	%	%	%	%	%	%	%	%

PLANTED ACRES means the total amount of land that you grow each crop on. Only include land that is growing vegetables, melons, and berries that you will sell.

- Do not include land you are using to grow food to eat at home.
- For berries, please include the number of acres of all the land you have planted in berries, even if you will not pick the berries this year.
- If you grow the same vegetables, melons, or berries in the same place at different times in the year, only write the amount of acres planted at once.

Example If you plant beets in the spring on a one-acre plot, and you plant more beets in the fall on the same one-acre plot, then you write that you planted and harvested 1 acre of beets.

MEASUREMENT You may report in acres, square feet, row feet, or number of plants. If your plantings are measured in rows or square feet, please report the lengths of your rows, the space between your plants, and the plants per row. If you measure in acres, please round to the nearest 1/10 of an acre.

Example I grow 1/10 of an acre of beets. Or, I grow 2 1/2 acres of lettuce. If you measure your land in feet or square feet, please write that your measurements are in feet or square feet. Example: I grow 300 feet of peas. Or I grow 35 square feet (sq. ft.) of beans.



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6 Vegetables and Berries (continued)

VEGETABLES AND BERRIES: ACREAGE AND PRODUCTION, 2006 CROP

CROP	SWEET CORN	TOMATOES	PUMPKINS	STRAWBERRIES	OTHER	OTHER	OTHER	OTHER
PLANTED/ TOTAL AREA (acres, sq. ft., row ft., plants)								
AREA HARVESTED (acres, sq. ft., row ft., plants)								
TOTAL PRODUCTION OR YIELD PER ACRE (Include units, see instructions)								
WEIGHT OF PRODUCTION UNITS (in pounds)	lbs	lbs	lbs	lbs	lbs	lbs	lbs	lbs
PERCENT SOLD RETAIL	%	%	%	%	%	%	%	%
RETAIL SALES PRICE	\$	\$	\$	\$	\$	\$	\$	\$
WEIGHT OF RETAIL SALES UNITS (in pounds)	lbs	lbs	lbs	lbs	lbs	lbs	lbs	lbs
PERCENT SOLD WHOLESALE	%	%	%	%	%	%	%	%
WHOLESALE SALES PRICE	\$	\$	\$	\$	\$	\$	\$	\$
WEIGHT OF WHOLESALE SALES UNITS (in pounds)	lbs	lbs	lbs	lbs	lbs	lbs	lbs	lbs
PERCENT OTHER USE (home use, processing, etc.)	%	%	%	%	%	%	%	%

AREA HARVESTED The numbers that you write for harvested acres might be the same as you write for planted acres. Planted acres means how many acres are actually planted in melons or vegetables. Harvested acres are how many acres of vegetables, melons, and berries you actually harvested from.

Example I planted 1/2 acre of pumpkins but I harvested 0 acres of pumpkins because a disease killed all of the plants.

TOTAL PRODUCTION means how much you grew of one crop.

This section is only for vegetables, melons, and berries sold fresh. If any of your crop is sold for processing, write it in the last column called “Percent Other Use”. Please write down either your Total Production or your Yield Per Acre. Yield per Acre can be used by farmers who grow more than one acre of a particular crop.

If you are using Total Production, write how you are counting how much you grew.

You can write your Total Production in pounds, pints, quarts, boxes, bags, bunches, bushels, or any other unit that you sold your melons or vegetables in.

Example My Total Production of cabbage was 500 pounds. My Total Production of beets was 400 bunches. My Total Production of eggplant was 60 boxes.

YIELD PER ACRE is the amount of each crop you grew on an acre. Yield per Acre is usually used by farmers who grow more than one acre of a particular crop.

Example I grew 15 acres of pumpkins and each acre produced about 8,000 pounds per acre of pumpkins.



6 Vegetables and Berries (continued)

VEGETABLES AND BERRIES: ACREAGE AND PRODUCTION, 2006 CROP

CROP	SWEET CORN	TOMATOES	PUMPKINS	STRAWBERRIES	OTHER	OTHER	OTHER	OTHER
PLANTED/ TOTAL AREA (acres, sq. ft., row ft., plants)								
AREA HARVESTED (acres, sq. ft., row ft., plants)								
TOTAL PRODUCTION OR YIELD PER ACRE (Include units, see instructions)								
WEIGHT OF PRODUCTION UNITS (in pounds)	lbs	lbs	lbs	lbs	lbs	lbs	lbs	lbs
PERCENT SOLD RETAIL	%	%	%	%	%	%	%	%
RETAIL SALES PRICE	\$	\$	\$	\$	\$	\$	\$	\$
WEIGHT OF RETAIL SALES UNITS (in pounds)	lbs	lbs	lbs	lbs	lbs	lbs	lbs	lbs
PERCENT SOLD WHOLESALE	%	%	%	%	%	%	%	%
WHOLESALE SALES PRICE	\$	\$	\$	\$	\$	\$	\$	\$
WEIGHT OF WHOLESALE SALES UNITS (in pounds)	lbs	lbs	lbs	lbs	lbs	lbs	lbs	lbs
PERCENT OTHER USE (home use, processing, etc.)	%	%	%	%	%	%	%	%

WEIGHT OF PRODUCTION UNITS: If you wrote your Total Production or Yield per Acre as boxes, pints, bags, bunches, etc. and not as a weight, please write how much an average box, pint, bag, etc weighed.

Example I wrote 400 bunches of beets in Total Production. In Pounds per Unit, I write that my bunches of beets weighed 1/2 pound each.

PERCENT SOLD RETAIL The percent of each crop that you sold directly to a customer. You can sell directly to a customer at a farmer's market, a farm stand, or through a CSA.

Example My Total Production of beets was 400 bunches. I sold 100 bunches directly to retail customers. That means $100/400$ bunches was Retail Production. $100/400 = 25\%$. That means that 25% of my beets were for Retail Production.

RETAIL SALES PRICE The price you sold your crops to retail accounts for.

Example The Retail Dollars per unit (price) of my beets was \$3.00/bunch

WEIGHT OF RETAIL SALES UNITS (IN POUNDS) This might be the same as what you wrote for the first Pounds per Unit section on the chart. If I sold my beets directly to customers in 1/2 pound bunches, I write 1/2 pound.

PERCENT SOLD WHOLESALE The percent (%) of each crop that you sold to a wholesale account. A wholesale account can be a grocery store, a school, a restaurant, or another company or institution that buys your crops to resell to other customers.

Example My Total Production of beets was 400 bunches. I sold 200 bunches of beets to wholesale accounts. That means $200/400$ was Wholesale Production. $200/400 = 50\%$. That means that 50% of my production was Wholesale Production.



6 Vegetables and Berries (continued)

VEGETABLES AND BERRIES: ACREAGE AND PRODUCTION, 2006 CROP

CROP	SWEET CORN	TOMATOES	PUMPKINS	STRAWBERRIES	OTHER	OTHER	OTHER	OTHER
PLANTED/ TOTAL AREA (acres, sq. ft., row ft., plants)								
AREA HARVESTED (acres, sq. ft., row ft., plants)								
TOTAL PRODUCTION OR YIELD PER ACRE (Include units, see instructions)								
WEIGHT OF PRODUCTION UNITS (in pounds)	lbs	lbs	lbs	lbs	lbs	lbs	lbs	lbs
PERCENT SOLD RETAIL	%	%	%	%	%	%	%	%
RETAIL SALES PRICE	\$	\$	\$	\$	\$	\$	\$	\$
WEIGHT OF RETAIL SALES UNITS (in pounds)	lbs	lbs	lbs	lbs	lbs	lbs	lbs	lbs
PERCENT SOLD WHOLESALE	%	%	%	%	%	%	%	%
WHOLESALE SALES PRICE	\$	\$	\$	\$	\$	\$	\$	\$
WEIGHT OF WHOLESALE SALES UNITS (in pounds)	lbs	lbs	lbs	lbs	lbs	lbs	lbs	lbs
PERCENT OTHER USE (home use, processing, etc.)	%	%	%	%	%	%	%	%

.....**WHOLESALE SALES PRICE** The price you sold your crops to wholesale accounts for.

Example The Wholesale Dollars per unit (price) of my beets was \$1.50/
bunch.

.....**WEIGHT OF WHOLESALE SALES UNITS (IN POUNDS)** This might be the same as what
you wrote for the other two Pounds per Unit sections on the chart.

Example If I sold my beets to wholesale accounts in 1/2 pound
bunches, I write 1/2 pound..

.....**PERCENT OTHER USE** The percentage of each crop you sold to a processor. A
processor is a company that makes a new product with your fruit and resells it.

Example My Total Production of beets was 400 bunches. I sold 100
bunches of beets to a processor that makes pickled beets.
That means $100/400$ was for "other purposes". $100/400$
= 25%. That means that I sold 25% of my beets for "other
purposes".



7 Other Information

TOTAL ACRES OF VEGETABLES

Report the total amount of land that you use for planting vegetables. Round to the nearest 1/10th of an acre. This helps us account for multiple plantings on the same fields.

TOTAL ACRES OF CROPLAND

Report the total amount of land that is used for orchards, growing crops, fallow land, land used for pasture, and land used for government programs.

Example I use 2.1 acres to grow vegetables, and I use 0.3 acres to grow fruit. I have 1.1 acre of fallow land. That means I have 3.5 total acres of cropland. Please include land in orchards, land cropped, summer fallow, idle cropland, cropland used for pasture, and cropland in government programs.

The form on Page 24 is for you to fill out if you need room for other crops (such as specialty or ethnic crops).

DID YOU PRODUCE ORGANIC PRODUCTS FOR SALE IN 2006?

 YES

 NO


Check the YES box if you followed the National Organic Standards for growing your crops.

CROP	OTHER	OTHER	OTHER	OTHER	OTHER	OTHER	OTHER	OTHER
PLANTED/ TOTAL AREA (acres, sq. ft., row ft., plants)								
AREA HARVESTED (acres, sq. ft., row ft., plants)								
TOTAL PRODUCTION OR YIELD PER ACRE (Include units, see instructions)								
WEIGHT OF PRODUCTION UNITS (in pounds)	lbs	lbs	lbs	lbs	lbs	lbs	lbs	lbs
PERCENT SOLD RETAIL	%	%	%	%	%	%	%	%
RETAIL SALES PRICE	\$	\$	\$	\$	\$	\$	\$	\$
WEIGHT OF RETAIL SALES UNITS (in pounds)	lbs	lbs	lbs	lbs	lbs	lbs	lbs	lbs
PERCENT SOLD WHOLESALE	%	%	%	%	%	%	%	%
WHOLESALE SALES PRICE	\$	\$	\$	\$	\$	\$	\$	\$
WEIGHT OF WHOLESALE SALES UNITS (in pounds)	lbs	lbs	lbs	lbs	lbs	lbs	lbs	lbs
PERCENT OTHER USE (home use, processing, etc.)	%	%	%	%	%	%	%	%

8 What Do I Do After I Fill Out the Form?

Do not mail this survey. You will be contacted by an interviewer who will ask you to give answers over the phone. If you have any questions about the survey, you can call: 1-800-642-9591

You can see the results of this survey, beginning in March 2007 at <http://www.nass.usda.gov/nh>. Many farmers are contacted for this survey. Nobody will be able to see your answers to this survey. Your answers will be added to answers from other farmers, and total numbers will be posted on-line. Your name will not appear on the website or be given to other government programs.